

CORPORATE POSITIONS



POWERING YOUR POTENTIAL



FINANCE

You'll provide financial and business analysis support.

- » Prepare journal entries for month-end close.
- » Monthly reconciliations of balance sheet accounts.
- » Maintain internal control documentation.
- » Lead, as well as participate in, process improvement efforts.
- » Financial liaison for non-finance leaders, providing reporting and analysis support.

HUMAN RESOURCES

You'll provide capable people the tools, processes and policies that support the selection and ongoing development of our workforce.

- » Responsible for the execution of assigned projects which contribute to new or ongoing initiatives within one of many Human Resources sub-functional areas.
- » Support Human Resources activities for a particular site, organizational group, business unit or region in areas such as: employee and labor relations, training, employment law, staffing, human resources, business process and policy execution, compensation and benefits, management and development of talent, analytical research and benchmarking.

INFORMATION TECHNOLOGY

You'll work with new computer software systems and new program implementation.

- » Assist in identifying and implementing solutions, performing cost-benefit analyses and measuring results.
- » Analyze as a contributing member of the function in information technology capacity, vendor capabilities and business processes to suggest improvements, propose automation and streamline business intelligence and decision processes.
- » Interface with technical and in-house customer support staff to determine nature of routine and less complex problems and issues.
- » Assist with cost-benefit analysis when investigating purchase and development decisions.

MARKETING AND SALES

You'll develop relationships with clients, analyze marketing trends and implement business strategies.

- » Assist with developing communication plans and integrating communication methods to present one seamless message to the customer.
- » Support customer needs through planning, coordinating and implementing activities between the customer and Cummins.
- » Assist with implementing data-based pricing strategies that support business objectives.
- » Assist with setting strategic direction for the market or organization to establish the competitive advantage in the marketplace.

WARRANTY

You'll serve as a key team member within the Customer Support organization, providing warranty, technical support and problem resolution to our global dealers and distributor network.

- » Roles within Warranty include RapidServe engineer, system analyst, business analyst and auditor.
- » Provide efficient administration of Cummins Warranty along with technical support to repair channel on all engine platforms.
- » Coordinate warranty communication with distribution channel.
- » Work closely with IT support organization to ensure application quality, reliability, performance and maintainability of warranty systems.
- » Conduct external and internal audits across global distributor and dealer network to ensure compliancy within warranty guidelines.

CORPORATE POSITIONS

INTEGRATED SUPPLY CHAIN

PLANNING AND LOGISTICS

You'll apply your planning and logistics skills in materials, production, customer service, demand management, logistics, warehousing, transportation and trade compliance.

- » Use simulation tools and analytics to support the strategic design of supply chains and to test existing supply chains for improvement opportunities and optimization.
- » Participate in the development of business processes and information systems to track the flow of materials through our supply chains.
- » Assist in the creation of transportation and warehousing networks to maximize efficiencies and improve customer service.

PURCHASING/ SUPPLIER MANAGEMENT

More than half of every dollar we collect is spent within our supply base, so you can make a big impact in Purchasing. Finding the best suppliers. Negotiating for sustainability. Working with partners across our Supply Chain. Developing optimal strategies. There is more to Purchasing than you'd expect!

- » Strategically analyze your assigned commodity's supply base to determine the best suppliers to partner with.
- » Work with your business partners across the company to determine how Cummins should purchase/manufacture parts.
- » Complete risk analysis on single/dual sourcing.

QUALITY

You'll have the opportunity to continuously improve Cummins processes using quality tools and skills. You'll work with other functions to find, qualify, and improve suppliers. You'll work with manufacturing to implement and improve manufacturing processes.

- » Manage suppliers by measuring supplier performance, supplier development, supplier qualification (PPAP), supplier corrective action and improvement processes.
- » Work with other functions on new product introduction activities, both with suppliers and internally (e.g. new plant startup, new product introduction, new supplier transition).
- » Conduct audits/assessments and lead process improvement across the business.

MANUFACTURING

A vital link in our supply chain is manufacturing and the improvement of our operational excellence. You'll apply common approaches in all Cummins manufacturing, warehousing, and distribution entities. Additionally, you will help to improve our worldwide manufacturing performance with an emphasis on throughput, schedule stability, and waste reduction.

- » Assist with the creation of standard work methods for new and current production lines.
- » Assist with the design of safe and efficient work stations for manufacturing environments, using plant layout, ergonomic and work station design principles.
- » Assist with cost analysis on make vs. buy decisions for component or sub-assemblies.

The organizational structure of Cummins includes Environmental and Health and Safety groups within the Manufacturing organization.

ENVIRONMENTAL

You'll support company-wide efforts to reduce resource consumption, prevent pollution and ensure regulatory compliance. These are core elements of Cummins' broader sustainability initiatives, and consistent with company policy.

- » Support the development and implementation of eco-efficiency initiatives to drive further reductions in the company's environmental footprint, to reduce cost, risk and enhance Cummins' environmental leadership position.
- » Engage and interact with a variety of internal functions and external stakeholders to facilitate the process of deploying environmentally sustainable business practices throughout the organization.

HEALTH AND SAFETY

You'll focus on creating a safe and healthy workplace, while raising awareness of situations or behaviors that might lead to injury or illness.

- » Work collaboratively with leadership, operations, engineering and other functions to create safe and healthy workplaces (shop, office, lab, service and field environments) for employees, contractors and other stakeholders.
- » Apply knowledge of health and safety principles and practices to lead risk reduction activities and initiatives.

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