

CUMMINS SALES AND SERVICE PROGRAMS

WE PROVIDE THE TOOLS TO TAKE YOUR IDEAS TO THE NEXT LEVEL



POWERING YOUR POTENTIAL
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Cummins Inc. is a corporation of complementary business segments that design, manufacture, distribute and service a broad portfolio of power solutions.

Cummins provides support and service to our customers across a wide variety of industries and power needs. Our teams work in the shop, in the office, in the field and customer sites. Wherever and whenever we are needed, we are there. This is Sales and Service.

Each sales and service branch is like a diverse family — and that feeling is shared by our customers as well. As we support each other, the culture of our work environment grows to feel more comfortable and inclusive for everyone.

The Cummins Technician Apprenticeship Program and School to Work program provide different tools and programs to accelerate an employee's career.



SALES AND SERVICE PROGRAMS

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TECHNICIAN APPRENTICE PROGRAM

The Cummins Technician Apprentice Program is a four year government-registered apprentice program. A collaboration between Cummins, community colleges, the U.S. Department of Labor and, in some states, the local department of labor. Students must have an unweighted high school GPA of 2.8 to participate.

With both on-the-job training to embed skills in a real-world context and formal education in a classroom setting, apprentices achieve the highest recognized industry standards.

PROGRAM OVERVIEW

A formal written apprenticeship agreement with Cummins ensures you receive the following upon successful completion of the program:

- » Hired as a full-time employee with benefits on your date of hire
- » Progressive wage scale
- » Snap-on® tool box and tools when you begin the program
- » Earn an Associate Applied Science Degree in Diesel Engine or Power Generation Technology
- » Last 18 months of program is career focused
- » Assigned mentor to support career development
- » No college debt – all tuition and travel costs are paid for by Cummins
- » A four-year United States Department of Labor Registered Program



ENGINE TECHNICIAN APPRENTICE PROGRAM

When in the program, you will graduate from college with an Associate of Applied Science degree in Diesel Engine and Heavy Equipment Technology. Following college graduation, you will take additional classes at one of our Service Training Centers for advanced training providing you an opportunity to:

- » Continue in the shop as a technician for diesel and natural gas engines
- » Attend service leadership training classes to prepare for leadership opportunities
- » Move into a service truck as a field service technician for agriculture, construction, logging, mining or power generation planned maintenance

POWER GENERATION TECHNICIAN APPRENTICE PROGRAM

When in the program, you will be in the shop during your first year, learning diesel engines and quickly progress to Power Generation support in Field Service. Specific training at the college to include:

- » Diesel engine systems and maintenance
- » Fundamentals of alternating current
- » NFPA70E electrical safety training
- » Preventive maintenance for power generation products
- » Automatic transfer switch controls
- » Power generation controls and systems



I have gained so much since joining Cummins! I have improved my time management skills, strengthened my leadership skills, graduated valedictorian with an Associate of Applied Science and most importantly, found a company to aid in my endeavor for excellence."

KATIE K.

Former TAP Associate, now Service Technician

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Depending on the program you choose, your first two and a half years will be dedicated to engine or power generation fundamentals, then you will have the opportunity to focus on one of these five specialties:



DIESEL ENGINES

Light-duty, MidRange, heavy-duty and natural gas



HIGH HORSEPOWER

19L to 95L engines



MARINE

Pleasure and commercial vessels



POWER GENERATION

Consumer and commercial products



SERVICE OPERATIONS

Business management and process training

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SCHOOL TO WORK PROGRAM

The School to Work program at Cummins is a partnership with high school Career and Technical Education (CTE) and technical automotive or diesel programs to identify talented students during their high school years. Students selected for the program can work in Cummins facilities after reaching legal working age of 16 in the United States.



HANDS-ON LEARNING
AT A LOCAL FACILITY



EARN MONEY
WHILE LEARNING
YOUR TRADE



WORK EXPERIENCE
ACCELERATES YOUR
CAREER GROWTH

STUDENT REQUIREMENTS

- » Must be at least 16 years of age in the U.S. to participate
- » Must participate in high school Career and Technical Education, automotive or diesel educational program and maintain academic studies
- » Must maintain a minimum 2.8 GPA to remain in the program
- » In the U.S., student and instructor must work together to complete identified competencies during the student's junior and senior years
- » Must work the designated number of hours at the Cummins facility during the program each year (in U.S., students work up to 19 hours per week during school year, no restrictions during summer months when out of school)
- » Meet safety compliance requirements
- » Be on time each day and work well with mentor

BUILDING THE BEST distribution business for the world's best company. Working together more efficiently to better serve our customers.

WHO WE ARE

EST. **1919**

Our company consists of five complementary business segments.

Engines
New Power
Distribution
Components
Power Systems

The largest independent diesel engine manufacturer in the world, with related products in the **United Kingdom** (1956), **India** (1963), **Brazil** (1971), **China** (1978) and **Mexico** (1985).

WHERE WE ARE

WORLD HEADQUARTERS
COLUMBUS, INDIANA



We serve customers in more than **190 COUNTRIES**.

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