

ALWAYS CUSTOMER- DRIVEN



**FOR
A WORLD
THAT'S
ALWAYS ON™**

AFRICA MIDDLE EAST ABO - AN OVERVIEW

Cummins Inc., a global power technology leader, is a corporation of complementary business segments that design, manufacture, distribute and service a broad portfolio of power solutions. The company's products range from internal combustion, electric and hybrid integrated power solutions to components including filtration, aftertreatment, turbochargers, fuel systems, controls systems, air handling systems, automated transmissions, electric power generation systems, microgrid controls, batteries, electrolyzers and fuel cell products. Headquartered in Columbus, Indiana (U.S.), since its founding in 1919, Cummins employs approximately 73,600 people committed to powering a more prosperous world through three global corporate responsibility priorities critical to healthy communities: education, environment and equality of opportunity. Cummins serves its customers online, through a network of company-owned and independent distributor locations, and through thousands of dealer locations worldwide and earned about \$2.2 billion on sales of \$28.1 billion in 2022. Learn more at cummins.com.

The Africa Middle East ABO is one of the six Cummins ABOs (Area Business Organisations). The vast AME territory reaches over 75 countries with 7 company owned entities supporting 18 countries. Two Joint Ventures span 4 countries and 20 countries are supported by 16 Independents Distributors. Our Dealers support customers in a further 61 countries.

AT A GLANCE



>75 Countries

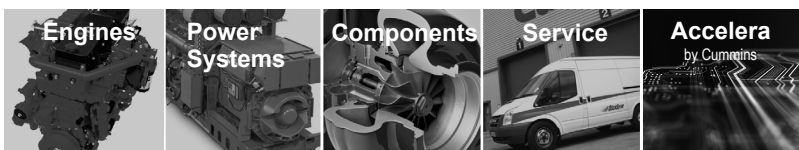


>1500 employees



2 ABO Hub offices:
Johannesburg, South Africa
Dubai, UAE

OPERATING SEGMENTS



Cummins delivers power through five complementary operating segments which combine their technology, customers, strategic partners, brand recognition and distribution network in order to compete more efficiently and effectively in their respective markets.

Each of our operating segments, compete worldwide with a number of other manufacturers and distributors that produce and sell similar products. Our products compete primarily on the basis of performance, fuel economy, speed of delivery, quality, customer support and price.

KEY MARKETS

Key markets across the region cover Mining, Power Generation, Rail and Marine. The ABO is building regional capability to execute the New Power strategy towards Destination Zero which is our strategy driving toward a zero-emissions future.

DECARBONIZATION IS A GROWTH OPPORTUNITY FOR CUMMINS

We are well positioned to generate strong returns while leading in the transition to zero emissions

“Our industry is in a transition. Technology, regulations and customer expectations are changing rapidly, requiring our teams to innovate so they can deliver the value our customers expect.”

JIM FIER

Retired Vice President and Chief Technical Officer

Destination Zero:

Our company strategy to achieve zero emissions by reducing greenhouse gas (GHG) emissions and supporting the transition to decarbonized power



Lower emissions today



Reduce well-to-wheels emissions



Drive wide-scale customer adoption



Achieve zero emissions by 2050

